

# FISCAL ANALYSIS/REVIEW

## REVENUE

| Revenue Category      | 2024/25            | 2025/26            | 2026/27<br>Projected | Projected<br>Workload<br>2026/27 | Current Fees<br>2025/26 |
|-----------------------|--------------------|--------------------|----------------------|----------------------------------|-------------------------|
| Application (CA)      | \$442,645          | \$440,399          | \$450,000            | 1,500                            | \$300                   |
| Application (Foreign) |                    |                    |                      |                                  |                         |
| Application (O-O-S)   |                    |                    |                      |                                  |                         |
| Renewal               | \$3,393,879        | \$3,473,524        | \$3,498,000          | 10,600                           | \$330                   |
| Delinquent Fees       | \$69,605           | \$83,850           | \$72,600             | 210                              | \$330/\$660             |
| Endorsement           | \$13,900           | \$16,450           | \$15,625             | 625                              | \$25                    |
| Duplicate License     | \$3,850            | \$4,900            | \$5,000              | 200                              | \$25                    |
| Cite and Fine         | \$27,235           | \$26,175           | \$25,000             | var                              | var                     |
| Miscellaneous         | \$147,561          | \$147,974          | \$145,000            | var                              | var                     |
| <b>Total Revenue</b>  | <b>\$4,098,675</b> | <b>\$4,193,272</b> | <b>\$4,211,225</b>   |                                  |                         |

## EXPENDITURES

| Expenditure Items                     | 2024/25            | 2025/26            | 2026/27<br>Projected | Actual Exp. thru<br>08/31/26 | Budgeted<br>2026/27 |
|---------------------------------------|--------------------|--------------------|----------------------|------------------------------|---------------------|
| Salary & Benefits                     | \$2,309,615        | \$2,036,962        | \$2,050,000          | \$327,821                    | \$2,195,000         |
| Training                              | \$0                | \$1,050            | \$2,000              | \$0                          | \$12,000            |
| Travel                                | \$10,613           | \$14,587           | \$20,000             | \$96                         | \$27,000            |
| Printing                              | \$37,266           | \$33,175           | \$40,000             | \$1,786                      | \$30,000            |
| Postage                               | \$18,262           | \$24,454           | \$25,000             | \$5,921                      | \$21,000            |
| Equipment                             | \$22,394           | \$32,172           | \$30,000             | \$670                        | \$0                 |
| ProRata <sup>1</sup>                  | \$599,505          | \$603,820          | \$626,000            | \$156,500                    | \$626,000           |
| Fingerprints                          | \$8,232            | \$7,840            | \$8,000              | \$0                          | \$55,000            |
| All Other Fixed Expenses <sup>2</sup> | \$324,741          | \$303,116          | \$350,000            | \$31,551                     | \$549,000           |
| Division of Investigation             | \$0                | \$0                | \$0                  | \$0                          | \$0                 |
| Attorney General                      | \$471,274          | \$320,660          | \$400,000            | \$96,623                     | \$462,000           |
| Office of Admin Hearings              | \$77,844           | \$32,091           | \$50,000             | \$0                          | \$137,000           |
| Court Reporter Services               | \$9,572            | \$2,550            | \$10,000             | \$0                          | \$0                 |
| Evidence and Witness                  | \$10,775           | \$34,800           | \$40,000             | \$4,600                      | \$32,000            |
| <b>Total Expenditures</b>             | <b>\$3,900,093</b> | <b>\$3,447,277</b> | <b>\$3,651,000</b>   | <b>\$625,568</b>             | <b>\$4,146,000</b>  |

<sup>1</sup> ProRata includes ONLY departmental services. Statewide pro rata is taken directly from the fund as noted below.

<sup>2</sup> All Other Fixed Expenses include general expenses, communications, facility operations, data processing maintenance, consultant and professional services, examinations and Teale Data Center.

## FUND CONDITION

|                             | <u>2024/25</u><br>FINAL | <u>2025/26</u><br>FINAL | <u>2026/27</u><br>PROJECTED | <u>2027/28</u><br>PROJECTED | <u>2028/29</u><br>PROJECTED |
|-----------------------------|-------------------------|-------------------------|-----------------------------|-----------------------------|-----------------------------|
| Beginning Reserve, July 1   | \$2,408                 | \$2,672                 | \$3,344                     | \$3,771                     | \$4,209                     |
| Prior Year Adjustments      | \$63                    |                         |                             |                             |                             |
| Total Revenues              | \$4,099                 | \$4,193                 | \$4,211                     | \$4,295                     | \$4,381                     |
| <b>TOTAL RESOURCES</b>      | <b>\$6,570</b>          | <b>\$6,865</b>          | <b>\$7,555</b>              | <b>\$8,066</b>              | <b>\$8,590</b>              |
| Budget Expenditure          | \$3,900                 | \$3,447                 | \$3,651                     | \$3,724                     | \$3,798                     |
| Statewide ProRata           | \$239                   | \$290                   | \$333                       | \$333                       | \$333                       |
| Supplemental Pension Payout | \$18                    |                         |                             |                             |                             |
| Reimbursements              | (\$259)                 | (\$216)                 | (\$200)                     | (\$200)                     | (\$200)                     |
| <b>TOTAL EXPENDITURES</b>   | <b>\$3,898</b>          | <b>\$3,521</b>          | <b>\$3,784</b>              | <b>\$3,857</b>              | <b>\$3,931</b>              |
| <b>RESERVE, JUNE 30</b>     | <b>\$2,672</b>          | <b>\$3,344</b>          | <b>\$3,771</b>              | <b>\$4,209</b>              | <b>\$4,659</b>              |
| <b>MONTHS IN RESERVE</b>    | 9.1                     | 10.6                    | 11.7                        | 12.8                        | 14.2                        |